



Compare the Quadient IS-280 iMeter™ postage meter to Pitney Bowes®:  
Save 44% or more<sup>1</sup> with no pricing games  
and more choice!



Monthly Rental Pricing Comparison	Quadient IS-280	Pitney Bowes SendPro® Mailstation
Rental Cost - (2lb scale) <i>Save Even More With a 2lb Scale!</i>	\$19.75	<b>NOT AVAILABLE!</b>
Rental Cost - (5lb scale)	\$22.75	\$22.99
Rental Term - # of Months	24	24
Additional Months Free	6	2
<b>Average Monthly Rental Cost (5lb scale) Over 30 Month Period</b>	<b>\$18.20</b>	<b>\$21.46</b>
Average Monthly Reset Fee (to download postage)	FREE	\$7.46 <sup>2</sup>
Postage Advance Fees	FREE	FREE <sup>2</sup>
Postal Rate Change Protection	FREE	FREE <sup>2</sup>
Estimated Monthly Ink Cost (10 letters/day)	\$11.66	\$20.21
Estimated Monthly Label Cost (2 labels/day)	\$3.53	\$10.78
<b>Total Average Monthly Cost (5lb scale)</b>	<b>\$33.38</b>	<b>\$59.91</b>
Shipping Software (Neoship and SendPro respectively)	\$3.00	<b>MANDATORY</b>
<b>Total Average Monthly Cost (5lb scale) with Neoship</b>	<b>\$36.38</b>	<b>\$59.91</b>

**Bottom Line: Quadient Saves You 44% or More<sup>1</sup> in Average Monthly Cost Without All of PB's Hidden Fees**

Parcel Shipping and Customer Support	Quadient IS-280	Pitney Bowes SendPro® Mailstation
Track Packages, Print Shipping Labels, Address Verification	Optional, with Neoship	<b>MANDATORY</b> , with SendPro®
Discounts on USPS® First-Class and Commercial Based Priority Rates	Optional, with Neoship	<b>MANDATORY</b> , with SendPro®
Technical Support Center Location (for small/home office equipment)	 U.S.A.	 Philippines

**Features That Scale With Your Business and Excellent U.S.-based Customer-rated Service and Support**

Just a Few of the 24 Different Fees From PB	Quadient	Pitney Bowes
Over Credit Limit Fee	No Fee!	Yes with Purchase Power®
Credit Service Transaction Fee to Refill Postage	No Fee!	Yes with Purchase Power®
Subscription Fee for USPS Rate Change Protection	No Fee!	Yes with Soft-Guard®
Monthly Inactivity Fee (after 12 months)	No Fee!	Yes
Analog Modem Connection Fee	No Fee!	Yes

**No Hidden Fees with Quadient**

<sup>1</sup>Quadient savings is based on the average monthly total cost of ownership over a 30 month period as of 07/15/20. 44% savings does not include optional Neoship shipping software. Quadient savings is 39% when Neoship is included. Select the Quadient IS-280 with optional 2lb scale and save even more. All offers valid for new customers only, for a one time use.

<sup>2</sup>\$7.46 average Reset Fee after 30 months includes 2 "free" resets. "Free" Postage Advance and Rate Change Protection require Pitney Bowes Purchase Power and Soft-Guard Subscription.